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## 2022 AIA Fellowship

Candidate Michelle Mongeon Allen Organization JLG Architects Location Minneapolis, Minnesota Chapter AIA Minnesota; AIA Minneapolis

#### **Category of Nomination**

Object 2 > Practice (Management)

#### Summary Statement

Rooted in the rural, northern Midwest, Michelle Mongeon Allen has pioneered a unique architectural practice model that is generating measurable design excellence within small communities while cultivating professional opportunity for current, emerging, and future architects.

#### Education

North Dakota State University, Bachelor of Architecture | Fargo, North Dakota 1987 - 1993

#### Licensed in:

Iowa - #05681 Minnesota - #42894 North Dakota - #1405 Wisconsin - #97874-005

#### Employment

JLG Architects | Board of Directors | Vice Chair, Secretary | 2004-Current (17 years in role) (21 total years with firm)
JLG Architects | CEO | Minneapolis, MN (11 offices in ND, SD, MN & MA) | 2017-Current (4 years in role)
JLG Architects | Director of Design | 2019-2021 (2 years in role)
JLG Architects | COO | Minneapolis, MN (11 offices in ND, SD, MN & MA) | 2007-2017 (10 years in role)
JLG Architects | Partner (25% Owner), 100% employee-owned ESOP in 2014 | Minneapolis, MN | 2004-2014
JLG Architects | Minneapolis Market Leader | Minneapolis, MN | 2002-2007 (5 years in role)
JLG Architects | Project Architect | Grand Forks, ND | 2000-2004 (4 years in role)
YHR Partners | Graduate Intern and Project Architect | Moorhead, MN | 1993-2000 (7 years)
North Dakota State University | Architecture Department Teaching Assistant | Fargo, ND | 1992-1993 (1 year)

# BWBR

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 bwbr.com

September 15, 2021

Steven Spurlock, FAIA Chair, 2022 Fellowship Jury The American Institute of Architects 1735 New York Avenue Washington, D.C. 20006-5292

#### Re: Nomination for Michelle Mongeon Allen, AIA

Dear Steven:

I have had the honor of writing letters of recommendations for many colleagues over the years. This is my first opportunity to serve as a sponsor, and I can think of no one I would recommend more highly for the College of Fellows than Michelle Mongeon Allen.

I have known Michelle for over two decades as we have collaborated on both projects and practice innovation. I would guess that Michelle believes she has been on the receiving end of these collaborations. I can say without hesitation I have always come away better from any collaboration with Michelle. I have watched her grow as a leader at her firm, as well as within the profession, and I am struck by how she approaches each practice challenge as an opportunity to bring value.

With the continued growth of her practice, she has spearheaded opportunities to build pride and highlight the power of design excellence in rural communities. By connecting with design talent while they are still in universities, she is improving the local architectural program and building a stronger relationship between academia and the profession. Her efforts attract and hire design talent – showing upcoming talent how they can do meaningful work, without leaving their small towns. To retain that design talent and mitigate "architectural wanderlust," she is forming a culture that provides meaningful career paths, leadership, and ownership opportunities. By leveraging her roots and local relationships, she has secured countless larger projects, bringing thought leadership through collaboration with other firms. Lastly, she works diligently to meet and set new sustainability standards, reframing the discussion with their rural clients to align with their no-nonsense approach to conservation.

For Michelle, it is never just about what she needs and how can she get it, but how she can bring an equal or greater value to all stakeholders. In the same way, Michelle is passionate about sharing best practices, including programs like "JLG Gives Back" or "JLGdna" with other firm leaders. She creates this culture through one-on-one professional collaborations; locally with AIA Minnesota leadership, and nationally within the AIA large Firm Roundtable.

Michelle has a passion for practice innovation and proactively seeks to elevate our community, extending her impact beyond her firm. We're fortunate to have her in Minnesota, and it is an honor to call her a friend and recommend her nomination to the College of Fellows.

Sincerely,

BWBR

Peter G. Smith, FAIA

President and CEO

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# SECTION 1 | SUMMARY OF ACHIEVEMENTS

CEO of JLG Architects, Michelle Mongeon Allen, AIA, has led her team in advancing the understanding, outcomes, and opportunity of design excellence in many unfamiliar and hesitant communities within the rural, northern Midwest states of North Dakota, South Dakota, and Minnesota. In her two decades of leadership at the company, JLG has been recognized with over 50 AIA design awards for projects in communities throughout America's northern-most flyover states. She has been at the helm of the company's growth, charting its course from a small, local partnership to a 150-person, 100% employee-owned company. Today, her firm spans 11 geographic markets, cultivating unlimited professional opportunity for the region's current, emerging, and future architects.

#### GENERATING MEASURABLE DESIGN EXCELLENCE

Design in rural America brings with it unique challenges, and Michelle has produced ground-breaking results in **elevating the quality of and appreciation for design to a clientele not predisposed to hiring architects**. Informed by vernacular precedent, the body of work developed under her guidance transformed into a contemporary aesthetic that changed the landscape of the region, creating patrons of architecture on Main Street by replacing preconceived notions of utility with structures that served their purposes with firmness, commodity, and delight. Under Michelle's leadership, this has garnered the firm and its clients 53 AIA design awards in just 20 years.

Though conservationists at their core, residents of rural communities were reluctant to embrace sustainability as it was being presented. Reframing "green design" to align more directly with their deep-seated values, Michelle led the firm's efforts to introduce integrated design principles to a region wary of its cost and value. In a climate known for its brutal winters, a no-nonsense approach that prioritized orientation, efficiency, envelope, local materials, and energy reduction found fertile ground, eventually cultivating favorable reception of the AIA Framework for Design Excellence and strategies like geo-thermal and renewables that proffer longer-term returns. Under her leadership, the company designed 18 LEED certified projects, including North Dakota's first and only LEED BD+C: New Construction Platinum Building, and has been recognized for its nationwide leadership in sustainability. receiving the National Environmental Stewardship Firm Award from the Construction Specifications Institute in 2021.

Rooted in the rural, northern Midwest, Michelle Mongeon Allen has pioneered a unique architectural practice model that is generating measurable design excellence within small communities while cultivating professional opportunity for current, emerging, and future architects.

Michelle led the company's transition to a vertical marketled strategy, where firm-based studios bring a depth of knowledge to clients and communities in remote geographies. Executed through applied research and strategic partnerships, this approach is also a vehicle for national advocacy of the unique issues facing this region, like rural healthcare. The JLG-designed UND School of Medicine and Health Sciences is a state-of-the-art facility for the development of rural health professionals and home to the world's first Department of Indigenous Health.

#### CULTIVATING PROFESSIONAL OPPORTUNITY

While there is no shortage of talent in the heartland, the region struggled to **cultivate and retain local architects**, resulting in a geography traditionally under-represented by this profession. To grow her firm, Michelle countered this trend with a deliberate, long-term plan to steer students toward a career in architecture and prove to college graduates that they didn't need to leave the region to find unlimited opportunity. Today, with over 150 employees, JLG is the largest architecture firm in North Dakota, South Dakota, and outstate Minnesota, and enjoys an enviable 92% retention rate.

She accomplished this by elevating engagement with signature project work, introducing K12 students to a career in architecture through creative programming, forging stronger relationships between post-secondary academia and the profession, and pioneering a legacy architectural practice that offers world-class opportunity – award-winning design work, professional advancement, ownership, and wealth creation – on the northern Great Plains.

Michelle was the chief architect of those innovative practice initiatives, including a comprehensive development program for new graduates called JLGdna (Developing New Architects), whose architectural associates have secured licensure almost two years ahead of the national pace (average of



4.3 years, versus 6.1 nationally). And in 2019, the firm was one of the original recipients of the AIA North Central States Region's Emerging Professional Friendly Firm Award

In 2014, Michelle guided the firm's transformation as one of the first northern Great Plains architecture practices to establish an ESOP for 100%, creating a vehicle for wealth creation previously reserved for only the highest levels of organizational leadership. Her leadership, vision, and drive to build a high-performance organization have yielded industry-leading outcomes, including a 665% increase in number of employees and revenue growth of 900% since becoming a firm leader in 2004, and a share value increase of over 1,360% for the company's employeeowners since 2014.

# SHARING KNOWLEDGE AND CONTRIBUTING LEADERSHIP

Michelle has spent the duration of her executive tenure sharing her experience in navigating change within a growing firm, mentoring and career development, ownership transition and employee-ownership, and firm planning and resiliency with current, emerging, and future architects across the country.

Actively engaged in the AIA for over three decades, Michelle has contributed significant leadership in the organization, including positions with the AIA National Large Firm Roundtable, AIA Minnesota, and AIA North Dakota. She is the current chair of the Minnesota Architects Political Action Committee and, through example, has established a culture of leadership at JLG, which claims nine AIA Chapter Presidents, two AIA State IDP/AXP Coordinators, one member of the AIA Strategic Council, and hundreds of civic and community volunteers.

Michelle Mongeon Allen has spent her career giving back to the people and the places that shaped her. She has built patrons of architecture in the rural, upper Midwest, generated measurable design excellence, and expanded the amazing opportunity of this profession to current, emerging, and future generations of practitioners.

# PROFESSIONAL EXPERIENCE

JLG Architects	CEO   Minneapolis, MN (11 offices in ND, SD, MN & MA)	2017-Current
JLG Architects	Board of Directors   Vice President, Secretary	2004-Current
JLG Architects	Director of Design	
JLG Architects	COO   Minneapolis, MN (11 offices in ND, SD, MN & MA)	
JLG Architects	Partner (25% Owner), 100% employee-owned ESOP in 2014   Minneapolis, MN	
JLG Architects	Minneapolis Market Leader   Minneapolis, MN	
JLG Architects	Project Architect   Grand Forks, ND	
YHR Partners	Graduate Intern and Project Architect   Moorhead, MN	
North Dakota S	tate University   Architecture Department Teaching Assistant   Fargo, ND	

### **EDUCATION & AFFILIATIONS**

	LEED-Accredited Professional	2010-Current
	Licensed Architect   ND, MN, WI, IA	1999-Current
	National Council of Architectural Registration Boards (NCARB)   Certificate Holder	1995-Current
AIA	American Institute of Architects   Member	1993-Current
-	Bachelor of Architecture   North Dakota State University   Fargo, North Dakota	

### AIA INVOLVEMENT

AIA Large Firm Roundtable   COO Subcommittee Liaison	2020-Current
🐵 AIA Minnesota   Council of Firms Committee	2013-Current
🐵 AIA Minnesota   Board of Directors Past President	
AIA Minnesota   Board of Directors President	
💩 AIA Minnesota   Sustainable Regional Development Task Force	
AIA Minnesota   Board of Directors President Elect	
🐵 AIA Minnesota   Council of Firms Committee Co-Chair	2014, 2015
AIA Minnesota   Executive VP Search Committee	
AIA Minnesota   Convention Committee	
AIA Minnesota   Convention Committee Chair	
🐵 AIA North Dakota   Treasurer	
AIA North Dakota Intern Development Program (now AXP)   State Coordinator	
AIAS   North Dakota State University	



JLG Architects Partners, 2005



JLG Board of Directors, 2019



AIA MN STEM Day at the MN State Fair, 2016

# EDUCATION INVOLVEMENT

Dunwoody College of Technology and Design   Architecture Program Advisory Committee	2019-Current
NDSU Department of Architecture and Landscape Architecture   Thesis Reviewer	
University of Minnesota Alumni Association   Design Mentor Program	
NDSU Department of Architecture and Landscape Architecture   Alumni Advisory Board	
NDSU Department of Architecture and Landscape Architecture   Alumni Advisory Board Past Chair	2016-2018
SDSU   Guest Presenter	
NDSU Department of Architecture and Landscape Architecture   Alumni Advisory Board Chair	2014-2016
NDSU Department of Architecture and Landscape Architecture   Alumni Advisory Board Chair Elect	2012-2014
NDSU Department of Architecture and Landscape Architecture   McKenzie Thesis Award Juror	
NDSU Department of Architecture and Landscape Architecture   Guest Lecturer, Design Critic, Student Advisor.	2000-Current

#### AIA INVOLVEMENT BY FIRM

🐵 Carissa Roepke   AXP Coordinator AIA North Dakota	
🐵 Patri Acevedo, AIA   Vice-Moderator AIA Strategic Council	
🐵 Patri Acevedo, AIA   President AIA South Dakota	
Mike Schellin, AIA   Treasurer AIA Minnesota	
🐵 David Van Nieuwenhuyzen, AIA   President AIA South Dakota	
🐵 Michelle Mongeon Allen, AIA   President AIA Minnesota	
Mike Schellin, AIA   President AIA Minneapolis	
🐵 Douglas Larson, AIA   President AIA North Dakota	
🐵 Joel Davy, FAIA   President AIA North Dakota	
Dave Dimond, FAIA   President AIA Minnesota	
🐵 Lonnie Laffen, AIA   President AIA North Dakota	
🐵 Linda McCraken-Hunt, FAIA   President AIA Minnesota	
58 Active Members of AIA	

#### VOLUNTEERISM

The ESOP Association, Minnesota & Dakotas Chapter   Moderator, CEO Roundtable	2020-Current
Twelve Ordinary Women Service Group	2020-Current
St. Vincent de Paul Catholic Church   Confirmation Leader	2020-Current
Minnesota Architects Political Action Committee (MAPAC)   Chair	2018-Current
City of Dayton Branding Committee	2018-Current
St. Vincent de Paul Catholic Church   Music Ministry/Cantor   Osseo, MN	2009-Current
Trinity Youth Camp   Board of Directors, Board Advisor   Lake Metigoshe, ND	2009-Current
Our Lady of Grace   Music Ministry/Cantor   Edina, MN	
Assumption Catholic Church   Music Ministry/Cantor   Richfield, MN	
Trinity Youth Camp   Director of Music   Lake Metigoshe, ND	
Church of the Holy Spirit   Music Ministry/Cantor   Fargo, ND	
St. Paul's Newman Center   Music Ministry/Cantor   Fargo, ND	



NDSU Homecoming Float, 2010



MAPAC Diagram



Women in Leadership, 2019

MICHELLE MONGEON ALLEN, AIA | 2022 FAIA SUBMISSION | OBJECT 2: PRACTICE MANAGEMENT

# PRESENTATIONS AND ENGAGEMENTS

	St. Cloud Forum of Executive Women   Values: Aligning Purpose, Path, and Pay   Presenter	
	NCEO Employee-ownership Conference   Developing Leadership and Employee Engagement   PresenterApril 2021	
AIA	AIA Minnesota   Pragmatism, Agility, and Well-Being: Business and Personal Resiliency for Leadership   Panelist October 2020	1
AIA	AIA Minneapolis   Leading an Architectural Firm in 2020   Panelist	
	The Growth Mindset Webinar   Aligning Company and Culture to Future Scenarios	1
	PSMJ HR Summit   Connection and Mentoring Roadmap for a Remote World   Presenter August 2020	
	PSMJ   Senior Executive Briefing   Interview	
	Survive and Thrive Webinar   Stabilizing Today to Thrive in the Month's to Come	1
	NCEO Employee-ownership Conference   ESOPs in Challenging Times: Leveraging Lessons Learned   Presenter	)
	Minnesota Architects Political Action Committee/MAPAC   AIA MN Member Congress AddressNovember 2019	
AIA	AIA Minnesota Conference   Navigating Through the Leadership Pipeline   Panelist and Presenter	
AIA	AIA National, Women's Leadership Conference	
AIA	AIA Western Mountain Region Convention   Are You as an Architect a Rising Leader?	
AIA	AIA National Women's Leadership Summit   Reclaim: the Power of Potential   Panelist and Presenter	
	ENR Mountain States   Design Awards – Best Projects 2019   JurorJuly 2019	
	MN/Dakotas ESOP Association   Managing Expectations During an Economic Boom   Panelist and Presenter April 2019	
AIA	AIA Minnesota   Contracts 101: Why and When You Need Them   PresenterNovember 2018	
	A/E Advisors CEO Forum   HR's Value to Your Firm - Changing from Transactional to Strategic   Panelist	
AIA	AIA Minnesota Council of Firms   Inflection Points   Presenter	
	A/E Advisors Conference   Thinking Like a Start-up   Panelist and Presenter	
AIA	AIA Minnesota Member Congress   Presidential Address: There is Nothing So Stable As Change   PresenterNovember 2016	
	PSMJ Summit   Navigating Change in a Growing Firm   PresenterOctober 2016	
	INC Magazine   Best Places to Work Feature with Michael McDermott   Interview	
	MSP Business Journal   Table of Experts: Design/Build Panel Discussion   Moderator	
	Minnesota Construction Association   Design Awards   Juror	
	American Council of Engineering Companies (ACEC)   Design Awards   Juror	
AIA	AIA Minnesota Member Congress   Presidential Address   Presenter	
AIA	AIA Montana Fall Conference   Navigating Change in a Growing Firm   Presenter	
AIA	AIA Minnesota Leadership Forum   Opening Remarks: What Would You Do If You Weren't Afraid?   Presenter June 2015	
AIA	AIA Minnesota Council of Firms   One-Firm Model   Presenter	
AIA	AIA Minnesota Annual Convention   Establishing the Business Case for Women in Architecture   PanelistNovember 2014	



Office Design Charrette Group, 2019



State of the Firm, 2018



AIA MN Conference Panel, 2019

Michelle and her team have produced ground-breaking results in *elevating the quality of and appreciation for design excellence to a clientele not predisposed to hiring architects.* Under her leadership, the work has been exceptional and consistent, receiving 53 AIA design awards in just the past 20 years for projects in America's northern-most flyover states.



AL PALMER VISITOR CENTER Grand Forks, North Dakota Pop: 56,500 CEO, Director of Design 2021 AIA North Dakota, Juror's Choice Award



NDSU ALDEVRON TOWER North Dakota State University Pop: 121,889 CEO, Director of Design 2020 AIA South Dakota, Honor Award







VCSU CENTRAL BOILER PLANT Valley City State University Pop: 6,460 CEO 2019 AIA North Dakota, Merit Award



KENSINGTON RUNE STONE VISITOR CENTER Kensington, Minnesota Pop: 246 CEO 2018 AIA North Dakota, Honor Award



FIRST INTERNATIONAL BANK & TRUST Rugby, North Dakota Pop: 2,724 CEO 2018 AIA North Dakota, Merit Award



UND SCHOOL OF MEDICINE & HEALTH SCIENCES University of North Dakota Pop: 56,500 COO 2017 AIA North Dakota, Merit Award



WILLIAMS COUNTY HIGHWAY COMPLEX Williston, North Dakota Pop: 27,250 COO 2016 AIA North Dakota, Merit Award



LIVING WORD LUTHERAN CHURCH Alexandria, Minnesota Pop: 13,554 COO 2015 AIA North Dakota, Merit Award AIA



WILLISTON AREA RECREATION CENTER Williston, North Dakota Pop: 27,250 COO 2014 AIA North Dakota, Merit Award AIA



MAYVILLE STATE, SCIENCE LIBRARY Mayville State University | 2011 Pop: 1,808 COO 2013 AIA North Dakota, Merit Award AIA



**GFK INTERNATIONAL AIRPORT TERMINAL** Grand Forks, North Dakota Pop: 56,500 COO 2012 AIA North Dakota, Merit Award



JLG ARCHITECTS OFFICE REMODEL Fargo, North Dakota Pop: 121,889 COO 2011 AIA North Dakota, Honor Award AIA



2010 AIA North Dakota, Merit Award

Medora, North Dakota

Pop: 134

COO



CHATEAU DE MORES INTERPRETIVE CENTER GFK INTERNATIONAL FLIGHT SUPPORT Grand Forks, North Dakota Pop: 56,500 COO 2009 AIA North Dakota, Honor Award

DVL AIRPORT RESCUE AND FIRE STATION Devils Lake, North Dakota Pop: 7,344 COO 2008 AIA North Dakota, Merit Award



ACME TOOLS Duluth, Minnesota Pop: 85,915 Managing Partner 2007 AIA North Dakota, Honor Award



CANAD INNS DESTINATION CENTER Grand Forks, North Dakota Pop: 56,500 Managing Partner 2007 AIA North Dakota, Honor Award



JOINT OPERATIONS CENTER Thief River Falls, Minnesota Pop: 8,790 Principal-in-Charge, Co-Designer 2006 AIA North Dakota, Honor Award



NDSU VIC STURLAUGSON RESEARCH CENTER Langdon, North Dakota Pop: 1,924 Managing Partner 2004 AIA North Dakota, Design Award



NORTH STAR ELECTRIC Baudette, Minnesota Pop: 1,030 Managing Partner 2004 AIA North Dakota, Design Award



METRO TRANSIT CENTER Grand Forks, North Dakota Pop: 56,500 Project Architect, Lead Designer 2002 AIA North Dakota, Design Award



REED RIVER TRADING COMPANY Roseau, Minnesota Pop: 2,697 Design Review 2002 AIA North Dakota, Design Award



GRAND FORKS CORPORATE CENTER Grand Forks, North Dakota Pop: 56,500 Design Review 2001 AIA North Dakota, Honor Award

Michelle led the firm's efforts to **introduce integrated design principles to a region wary of its cost and value.** Under her leadership, the company has designed 18 LEED certified projects, fully adopted the AIA Framework for Design Excellence as its integrated design methodology, and has been recognized for its nationwide leadership in sustainability.

Michelle led the firm's efforts to introduce integrated design principles to a region wary of its cost and value. Under her leadership, the company has designed 18 LEED certified and eight B3 projects, fully adopted the AIA Framework for Design Excellence as its integrated design methodology (FDE-10), and has been recognized for nationwide leadership in sustainability.

#### AIA 2030 COMMITMENT

With personnel and infrastructure in place to fully engage and execute, JLG signed the commitment in 2020 and has been cited for the quality and quantity of its reporting:

- Three years of required retroactive project documentation completed in the first 12 months (2018-2020)
- 300+ projects, 15 million gross SF
- \$37.3M potential cost avoidance for clients
- Portfolio energy reduction at 55%, exceeding the national average of 51%

# AIA FRAMEWORK FOR DESIGN EXCELLENCE (FDE-10)

As CEO and Director of Design, Michelle established a clear and uncompromising vision for integrated design at the firm by adopting the AIA Framework in 2019; near-term outcomes include:

- "Start at Zero," a project approach that favors transformational change over incremental improvement, ensures that all projects start with net zero as a goal and only adjust as an intentional response to client or other parameters
- Over 1,500 hours of FDE-10 staff training in 2021
- Re-calibration of all design, technical, and QA review processes to incorporate measurable FDE-10 outcomes
- 95% of active projects following the established methodology as measured in the firm's FDE-10 project tracker
- 240+ projects performing at or above the AIA Framework's Best Practice level
- · Creation of 160+ energy models







# DE-10) LOCAL AND NATIONAL LEADERSHIP

Michelle continues to lead by doing, ensuring her firm does the same. JLG has recently been honored with and instituted the following programs:

- JUST label (pending final review by the International Living Future Institute), 2021
- National Environmental Stewardship Firm Award, Construction Specifications Institute, 2021 Finalist
- Livable Buildings Award by UC Berkley Center for the Built Environment, 2021: Gorecki Alumni Center
- JLG Grand Forks office, design and construction (completion December 2021); pending performance confirmation: first rooftop PV in downtown Grand Forks, ND; Fitwell 2 of 3 stars; Living Building Challenge commercial interiors full certification; LEED Platinum; AIA Framework for Design Excellence
- JLG Carbon Neutral, 2020
- Living Products 50 Challenge signatory, 2020
- Research partnership, UC Berkeley Center for the Built Environment, 2020-Current
- AIA Large Firm Roundtable, Sustainability Subcommittee
- Co-author, LFRT's "Playbook for Sustainability" to assist firms with integrating the AIA Framework for Design Excellence
- AIA Working Group re-write of the Framework for Design Excellence
- Presentations at AIA National AIA MN, AIA SD, Stanford University CIFE worldwide conference, National webinar "De-signing Highly Sustainable Buildings"



**To cultivate and retain local architects**, Michelle initiated a deliberate, long-term plan to steer students toward a career in architecture — showing college graduates the unlimited opportunity of our region by building a world-class firm on the northern Great Plains. Today, with over 150 employees, JLG is the largest architecture firm in North Dakota, South Dakota, and outstate Minnesota.

#### JLG GIVES BACK

A multi-pronged program that celebrates employee volunteerism, pledges 1% of the firms budgeted billable hours to not-for-profit and community-based organizations and supports community engagement. Outcomes for not-for-profit and community-based organizations since the program was established in 2011:

- 4,000 hours in pro bono services
- Over \$2M in financial and resource support to not-forprofit and community-based organizations

### K12 VOCATIONAL PROGRAMMING

A student engagement program that includes a pre-K children's book the firm published about becoming an architect, "**JLG Young Architects**" elementary school workshops, and mentoring of high school students using a booklet crafted by the firm that explores and demystifies the profession.

#### UNIVERSITY RELATIONS

A comprehensive program that strengthens the connection between academia and the profession, provides talent and financial support in the form of adjunct professorships, tours, and workshops, and promotes student success through the **JLG Capstone Prize** and a robust student internship program that employs the top 10% of the local university's fourth- and fifth-year architecture students.

### JLG DNA (Developing New Architects)

A nationally recognized and awarded mentorship and development program for the firm's architectural associates that advances an expedited path to licensure and leadership. Participants in the program have, on average, secured professional licensure in 4.3 years, which shaves off almost two years from the national average of 6.1 years.

### JLG HORIZON

A structure for navigating career journeys within the company that has helped the firm's emerging professionals take ownership of and decisive action in their own professional development.

- ASPIRATION: As far as you can see > ASSESS/ALIGN
- DIRECTION: Where you're headed > AIM/STEER
- MOTIVATION: How you get there > MOVE TOWARD
- ELIMINATION: Obstacles you need to overcome > REMOVE/RE-ROUTE/RE-FRAME
- ELEVATION: Opportunities that give you new perspective > INVEST/RE-ASSES
- REVELATION: How the view changes as you progress
   ACCELERATE/ADJUST
- And back to...ASPIRATION: As far as you can see > ASSESS/ALIGN, etc.



DNA Design Workshop, 2016



Girl Makers Day, 2017



JLG Gives Back, 2015

In her roles as Managing Partner, COO, and CEO, Michelle was at the helm of the company's growth, pioneering the infrastructure and charting the course from a small, local partnership to a 150-person, 100% employeeowned, high-performance organization across 11 geographic markets – cultivating unlimited professional opportunity for the region's current, emerging, and future architects.

#### **GEOGRAPHIC EXPANSION**

Michelle pioneered the firm's first remote office and then directed the firm's extension to 11 geographic locations, expanding both the talent pool and leadership opportunity for emerging talent.

### **ORG STRUCTURE**

As Managing Partner and COO, Michelle embraced a "one-firm model" and developed a novel matrix organizational structure to support growth, accountability, and opportunity within the company.

**COPPORTUNITY emerges when an individual's skills, passions, interests, and goals are well-communicated, pursued with dedication, and strongly aligned with a company need.** 

JLG "One-Firm" Operational Org Structure

# PRACTICE-LED STRATEGY

To facilitate the company's sustained growth, Michelle led the company's strategy transformation from a small, regional generalist firm to a mid-size, then large vertical-market structured practice, with five primary practice studios:

- Community
- Higher Ed
- K12
- Healthcare
- Sport

# JLG'S OPERATING SYSTEM

In the role of COO, Michelle directed the construction of the firm's operating system to support the company's sustained growth:

- Open-book financial management
- Project management culture
- Systematized tools, processes, and standards
- HR infrastructure to better support compliance and culture
- An IT backbone to support a 100% virtual "one-firm model"
- JLG's enterprise management personnel and accountability structure
- Initiatives to support the firm's unique culture
- Strategic planning as a firm-wide, comprehensive, and readily applicable endeavor

Michelle guided JLG's transformation as one of the first Great Plains architecture practices to establish an ESOP for 100%, fully manifesting the goal of legacy ownership, and advising a vehicle for wealth creation previously reserved for only the highest levels of organizational leadership.

#### SUSTAINED GROWTH

In her roles as Managing Partner, COO, and CEO, Michelle built a high-performance organization that produces industryleading outcomes:

- From 2004-2021, the number of employees has increased by 665%, from 20 to 153
- From 2004-2021, net revenue has grown by 900%, from \$2.2M to \$22M
- Value per share since becoming employee-owned in 2014 has increased by over 1,360%, from \$10.40/share to \$152.07/share



JLG Office Locations



Cowboy Hall of Fame, 2020



JLG Architects, 2021

Michelle has expanded opportunity for current and future generations of architects across the country by sharing her knowledge in navigating change within a growing firm, mentoring and career development, succession planning and transition, employee ownership, strategic planning, and by contributing three decades of leadership to AIA and community-based organizations.

#### LEADERSHIP

In addition to a lifetime of volunteerism, Michelle has contributed her time and talents in board service to the following organizations:

- AIA Minnesota: Michelle served on the Executive VP Search committee to reset the trajectory of the organization and as President, championed the first strategic plan for AIA MN in over ten years
- AIA North Dakota: Michelle was a voice for emerging leaders within the region, bringing national initiatives to the state and speaking with young professionals at the university and local firms
- Minnesota Architects Political Action Committee: Michelle breathed new life into the committee, formalizing its board, articulating its core purpose, developing a communications strategy and marketing collateral, and authoring and executing an ambitious five-year plan
- NDSU Department of Architecture and Landscape Architecture Alumni Advisory Board: Michelle instituted student "Town Hall Forums," and standardized board operating procedures, including rigor around member diversity and onboarding
- Trinity Youth Camp: In addition to her decade-long volunteer service as the camp's Music Director, Michelle guided the long-term vision for facilities at this faith-based summer camp

### MENTORSHIP AND CAREER DEVELOPMENT

Michelle has mentored and developed hundreds of emerging professionals across the country, both within and outside her firm, through training, engagements, and individual counsel; a few representative examples include:

- Cody Jenny | HansonLA Architects, Los Angeles, CA
- Josh Muckenhirn | ISG Inc, Sioux Falls, SD
- Heather Bemis | Hord Coplan Macht, Denver, CO
- Jake Coryell | Confluence Landscape Architecture, Planning & Urban Design, Minneapolis, MN
- Ty Pritchard | JLG Architects, Fargo, ND

#### KNOWLEDGE-SHARING

Michelle has spent the duration of her executive tenure sharing both the success and the challenges of her experiences with practitioners across the country, including local, regional, and national speaking engagements, published writing, and peer collaborations; relevant speaking and writing examples include:

- AIA Minnesota, AIA North Dakota, AIA Montana
- AIA National Women's Leadership Summit
- PSMJ (Professional Services Management Journal)
- AE Advisors CEO Forum
- Knowledge Architecture CEO Roundtable
- Zweig White
- National Center for Employee-ownership
- The ESOP Association, Minnesota/Dakotas Chapter
- St. Cloud Forum of Executive Women
- Prairie Business Magazine
- Finance and Commerce
- The Minneapolis St. Paul Business Journal
- Forbes.com



Knowledge Sharing

# Forbes

#### How Midsize Companies Grow Their Own Talent Right Out Of College



As if hiring great talent—or any talent—wasn't already hard enough, it just got harder. From an NFIB May 2019 survey, as reported by S&P Global Market Intelligence, "The percentage of firms hiring or trying to hire rose five points to 62%. However, a record-high of 25% firms cited the difficulty in searching for qualified workers as their "single most important business problem."

Running another ad simply won't solve your problem. Read on for a solution that has been working for seven years for an architectural firm, in a market where there has been an acute shortage of qualified talent. It can work for you too.

Forbes Article, 2020



JLG Internship/Mentorship Program, 2018

# HONORS

Finance & Commerce   Top Women in Construction Finalist	
💩 AIA Minnesota   Presidential Citation (Recognition for service on Executive VP Search Committee)	
🐵 AIA Minnesota   Presidential Citation (Recognition for service as Convention Chair)	
Prairie Business Magazine   Outstanding Woman Manager	
Fargo Diocese   Bishop's Service Award	
Alpha Rho Chi Medal   Recipient	
🐵 AIA North Dakota   Scholarship	1992-1993
Floy Lowell Memorial & Award Scholarship	
NDSU Tau Sigma Delta Honor Society   President	1992-1993
NDSU Tau Sigma Delta Honor Society   Vice President	1991-1992

#### FIRM AWARDS

Construction Specifications Institute   Environmental Stewardship Award – National Level	
LUXIife Winter Sports Awards   Best Ice Hockey Arena Architects, Upper Midwest USA	
Great Place to Work™   Certified Company	
Engineering News-Record (ENR)   Top 500 Design Firms	2015, 2016, 2019, 2020
Prairie Business Magazine   Top 50 Best Place to Work	
🐵 AIA North Central States Region   Emerging Professional Friendly Firm Award	
Engineering News-Record (ENR) Mountain States   Design Firm of the Year	
Building Design + Construction   Giants 300 Design Firms	
Architectural Record   Top 300 Architecture Firms in the US	
Minneapolis-St. Paul Business Journal   Top 25 Firms	
MSN Money   50 Most Admired Companies in the US	
Engineering News-Record (ENR) Midwest   Top Design Firms	
ASAI Architecture in Perspective Competition   Award of Excellence	
Zweig Group   Hot Firm List	
Inc Magazine   50 Best Places to Work in America	
Inc Magazine   Top 5000 Fastest-Growing Privately-Held Companies in the US	
Zweig Group   Best Firm to Work For	
Architect Magazine   Architect 50	
PSMJ Circle of Excellence	
Grand Forks Young Professionals   Grow Grand Award	
Inc Magazine   Hire Power Award for American Job Growth	



JLG Ask the C Suite, 2017



ENR Design Firm of the Year, 2019



PSMJ Circle of Excellence Ceremony, 2015

AIA PROJECT AWARDS

🐵 GFR (Grand Forks Regional) Water Treatment Plant   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	2021
🤷 Al Palmer Visitor Center   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Juror's Choice Award	
🐵 NDSU Aldevron Tower   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Honor Award	
🐵 Selkirk Condos   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	
🐵 Farmhouse Bistro & Bar   Spearfish, South Dakota; Pop: 11,547   AIA South Dakota, Merit Award	
🐵 VCSU Central Boiler Plant   Valley City, North Dakota; Pop: 6,460   AIA North Dakota, Merit Award	2019
🐵 First Western Bank & Trust   Bismarck, North Dakota; Pop: 72,777   AIA North Dakota, Merit Award	
🐵 Rough Rider Event Center   Watford City, North Dakota; Pop: 6,912   AIA North Dakota, Honor Award	2019
🐵 Gage Brothers Concrete Plant   Sioux Falls, South Dakota; Pop: 177,117   AIA South Dakota, Champion of Architecture Award	2018
🐵 Kensington Rune Stone Park Visitor's Center   Kensington, Minnesota; Pop: 246   AIA North Dakota, Honor Award	2018
🐵 First International Bank & Trust   Rugby, North Dakota; Pop: 2,724   AIA North Dakota, Merit Award	2018
🐵 Watford City High School   Watford City, North Dakota; Pop. 6,912   AIA North Dakota, Honor Award	2017
💩 UND School of Medicine & Health Sciences   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	2017
🐵 Williams County Highway Complex   Williston, North Dakota; Pop: 27,250   AIA North Dakota, Merit Award	2016
🐵 UND Wilkerson Commons   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Honor Award	2016
🐵 Living Word Lutheran Church   Alexandria, Minnesota; Pop: 13,554   AIA North Dakota, Merit Award	
🐵 UND Gorecki Alumni Center   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	
🐵 NDSU Beef Research Facility   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Juror's Choice Award	
🤷 The Loretta Building   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Merit Award	
🐵 The Garage Co-working Space   Rapid City, South Dakota; Pop: 75,258   AIA South Dakota, People's Choice Award	2014
🐵 Williston Area Recreation Center   Williston, North Dakota; Pop: 27,250   AIA North Dakota, Merit Award	2014
🐵 Central High School Arts Addition   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Honor Award	2013
🐵 Mayville State University, Science-Library Addition   Mayville, North Dakota; Pop: 1,808   AIA North Dakota, Merit Award	2013
🐵 Williston State College, Frontier Residence Hall   Williston, North Dakota; Pop: 27,250   AIA North Dakota, Juror's Choice Award	
🐵 GFK International Airport Terminal   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	2012
🐵 Camp Hancock Historical Site Locomotive Shelter   Bismarck, North Dakota; Pop: 72,777   AIA North Dakota, Merit Award	2012
🐵 JLG Architects, Office Remodel   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Honor Award	
🐵 Alerus Conference Center Expansion   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Juror's Choice Award	
🐵 Chateau de Mores Interpretive Center   Medora, North Dakota; Pop: 134   AIA North Dakota, Merit Award	
🐵 Bonanzaville Barnes Museum Master Plan   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Unbuilt Award	

AL	GFK International Airport, Flight Support   Grand Forks, North Dakota; Pop. 56,500   AIA North Dakota, Honor Award	
A1/	Metroplains Broadway Development   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Unbuilt Award	
	Our Lady of the Lake Church   Battle Lake, Minnesota; Pop: 670   AIA North Dakota, Unbuilt Award	
A1/	D The North Face   Minneapolis, Minnesota; Pop: 420,324   AIA North Dakota, Merit Award	
AL	🔉 UND Hopper-Danley Memorial Chapel   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Merit Award	
A1/	DVL Airport Rescue/Firefighting Station   Devils Lake, North Dakota; Pop: 7,344   AIA North Dakota, Merit Award	
AL	Amity Technology   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Merit Award	
AL	DVL Airport Passenger Terminal   Devils Lake, North Dakota; Pop: 7,344   AIA North Dakota, Best of Show	
AL	ACME Tools   Duluth, Minnesota; Pop: 85,195   AIA North Dakota, Honor Award	
	Canad Inns Destination Center   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Honor Award	
AL	b Historic Opera House Lofts   Grand Forks, North Dakota; Pop. 56,500   AIA North Dakota, Honor Award	
A1/	Bridgeview Center Mixed-Use   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Unbuilt Design Award	
AL	State of Minnesota Joint Operations Center   Thief River Falls, Minnesota; Pop: 8,790   AIA North Dakota, Honor Award	
AL	Roberts Street Chaplet   Fargo, North Dakota; Pop: 121,889   AIA North Dakota, Merit Award	
	The Historic Waldorf Flats   St. Paul, Minnesota; Pop. 304,547   AIA North Dakota, Merit Award	
A1/	🔉 NDSU Vic Sturlaugson Research Center   Langdon, North Dakota; Pop: 1,924   AIA North Dakota, Design Award	
AL	North Star Electric   Baudette, Minnesota; Pop: 1,030   AIA North Dakota, Design Award	
AL	🔉 O'Connell Residence   Kona, Hawaii; Pop: 15,231   AIA North Dakota, Unbuilt Award	
AL	King's Walk Clubhouse   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Design Award	
	Metro Transit Center   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Design Award	
AL	🖻 Reed River Trading Company   Roseau, Minnesota; Pop: 2,697   AIA North Dakota, Design Award	
A1/	Alerus Financial   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Design Award	
A1/	🖻 Corporate Center   Grand Forks, North Dakota; Pop: 56,500   AIA North Dakota, Design Award	
	FIRM AWARDED DESIGN COMPETITIONS	
	First Place, Colorado College Robson Arena Design Competition   Colorado Springs, Colorado	

# SUSTAINABLE INTEGRATED DESIGN RECOGNITIONS

University of North Dakota, Gorecki Alumni Center (first LEED Platinum in ND)   Grand	l Forks, North DakotaLEED Platinum
Black Gold Corporate Headquarters   Grand Forks, North Dakota	LEED Gold
US Bank Stadium   Minneapolis, Minnesota	LEED Gold
South Dakota State University, Ness School of Management & Economics   Brooking	s, South DakotaLEED Gold
Mountrail-Williams Electric Cooperative   Williston, North Dakota	LEED Gold
University of North Dakota, Education Building   Grand Forks, North Dakota	LEED Silver
Twin Buttes Elementary School   Halliday, North Dakota	LEED Silver
Alexandria High School   Alexandria, Minnesota	LEED Silver
GFK International Airport Terminal   Grand Forks, North Dakota	LEED Silver
Sanford Union Clinic   Mayville, North Dakota	LEED Silver
Cascade Creek Apartments   Rochester, Minnesota	LEED Silver
University of Minnesota-Morris, Research & Outreach Center   Morris, Minnesota	LEED Silver
Camp Ripley UASOF   Little Falls, Minnesota	LEED Silver
Minot Air Force Base FY10 Dormitory   Minot, North Dakota	LEED Silver
Minot Air Force Base FY12 Dormitory   Minot, North Dakota	LEED Silver
North Dakota State College of Science, Horton Hall   Wahpeton, North Dakota	LEED Certified
Valley City State University, Rhoades Science Center   Valley City, North Dakota	LEED Certified
Parts Central   Rapid City, South Dakota	LEED Certified
Theodore Roosevelt Presidential Library   Medora, North Dakota	Seeking Living Building Certification
Joint Operations Center   Thief River Falls, Minnesota	Minnesota B3
University of Minnesota-Crookston, Lysaker Wellness Center   Crookston, Minnesota	Minnesota Best of B3
University of Minnesota, East Bank Recreation Center   Minneapolis, Minnesota	Minnesota Best of B3
University of Minnesota, Clinics & Surgery Center   Minneapolis, Minnesota	Minnesota B3
University of Minnesota-Morris, WCROC   Morris, Minnesota	Minnesota B3
Minnesota State, Transportation Center   Moorhead, Minnesota	Minnesota B3
Phillips Aquatics Center   Minneapolis, Minnesota	Minnesota B3
Frogtown Community Center   St. Paul, Minnesota	Minnesota B3
JLG Office   Grand Forks, North Dakota	Seeking Net Zero Energy Target



University of North Dakota, Gorecki Alumni Center



Black Gold Farms Corporate Headquarters



GFK International Airport Terminal

# SECTION 2.3 | PUBLICATIONS

# SELECT PUBLICATIONS

	Mastering Midsize   Driving Midsized Growth: People by Robert Sher	September 2021
	Prairie Business Magazine   Sustainable Architecture	August 2021
	Trimble   How Architects Can Embed Sustainable Design into Every Design Project	August 2021
AIA	AlA.org   A'21: Tips for Building an Exceptional Sustainable Practice	July 2021
	Minnesota Physician   The Future of Rural Healthcare	June 2021
	Fargo INC   JLG Architects' 15-Year Impact on the Fargo Community	May 2021
	Center for the Built Environment   Explorers of Design Excellence, Community Engagement, and Qua	ılity of Life May 2021
	Friedman Files   Confronting Loss in Your A/E/C Firm	April 2021
	The Bridge   Prioritizing Strategic Planning in Times of Uncertainty	February 2021
	National Center for Employee-ownership   Prioritizing Strategic Planning in Times of Turbulence	September 2020
	Forbes   How Midsize Companies Grow Their Own Talent Right Out of College	January 2020
	Prairie Business Magazine   ESOPS, A Heartland Specialty, Turn Workers Into Owners	June 2018
	The Zweig Group   JLG Could Draw Interest As Market Heats Up, Industry Sources Say	January 2018
	Planning for Higher Education Journal   Changing the Future of Health Care	September 2017
AIA	AIA Minnesota Matrix   The Heart of an Architect	November 2016
AIA	AIA Minnesota Matrix   Outreach – Connecting with Kids Who Are Born to Be Architects	September 2016
AIA	AIA Minnesota Matrix   Take a Break	July 2016
AIA	AIA Minnesota Matrix   Welcome Back – Re-engaging the Profession	May 2016
AIA	AIA Minnesota Matrix   A Seat at the Table	March 2016
	NCARB Blog   What to Wear to Work	April 2016
AIA	AIA Minnesota Matrix   Getting to Know You	January 2016
	INC. Magazine   The 50 Best Places to Work in 2016	
	PSMJ Circle of Excellence e-book series   The Road to Success for a First-time Circle of Excellence Mer	nberNovember 2015
	Prairie Business Magazine   Designing a Successful Expansion	April 2015
	Finance & Commerce   Making the 'Business Case' for More Women Architects	November 2014
	The Forum   'Completely Invested:' JLG Sees Long-Term Potential in Western ND	November 2014
	World Architects   Building of the Week	August 2014
	Fargo Forum   JLG 'Rocks': Architecture Firm Has Many Reasons to Celebrate	
	The Zweig Letter   Don't Forget to Build in Some Fun	
	Design Book   50 US Architects	December 2014

The Most Admired Company in Every State | Best Life
BESTLIFE

Smarter Living (Https://Bestlifeonline.Com/Smarter-Living/)
The Most Admired Company in Every State
The Most Beloved Businesses, From Amazon to WALMART.
BY ALEX DANKEL\_ANILVARY\_1, 2018

3/4/2020



One of Inc's 50 Best Places to Work, JLG is not only an innovator in architecture, winning several awards for its remarkable designs, but it also donates 1 percent of its billable hours to nonprofits.

	Some companies are more than companies-they're local heroes and cornerstones of the community. Don't believe u
9	Try traveling to Beaverton, Oregon-home of the Nike Swoosh-and mention how much you love Adidas in a local
offe	e shop. (Yeah, that won't go over well.)

With that in mind, we palled together the complete list of beloved companies based in every state, drawn from interviews, local business trade magazines, major outlets like *Forbes* and *Fortunes*, and other statistics. So read on, and learn all about the companies all but guaranteed to stary profitable in their home states. And for more on money, read up on why we should bring back checks. (https://bestlifconline.com/now-to-write-a-check/)



BEST WORKPLACES BY INC. STAFF

# The 50 Best Places to Work in

**2016** The 50 companies on our inaugural roster show you how to create a culture to find and keep the very best employees.

We hear it over and over again at Inc.: The biggest challenge that your business faces is finding and keeping the <u>best people</u>. That's why building a workplace culture that allows your staff to grow with the bottom line is critical. To guide and inspire you, Inc. has produced a roster of the 50 Best Workplaces, the first such measurement of American companies with up to 500 employees. From <u>managing people overseas</u> to helping workers pay off <u>student loans</u>, these companies deploy state-of-the-art techniques to keep their staff happy and productive. We hope you will join us in celebrating them-and learning from them.

Inc. has long been a specialist in small companies that grow fast. And as an expert in employee engagement and culture, <u>Quantum Workplace</u> knows that the pressures of rapid growth can take the pleasure out of work. So, in this inaugural list of the 50 Best Workplaces, *Inc.* and Quantum honor a group of companies that make the <u>happiness</u> of their employees a prime goal.

# SECTION 3 | EXHIBITS LIST









GENERATING MEASURABLE DESIGN OUTCOMES

- Community Engagement
- JLG Gives Back

Exalt the familiar

Establish a new precedent

Introduce integrated design

Bring architecture to Main Street

Convey access to global expertise

- Vocational Programming
- University Relations
- JLGdna



High-Performance outcomes



# **GRAND FORKS REGIONAL WATER TREATMENT PLANT**

Grand Forks, North Dakota Pop: 56,500 **Client** City of Grand Forks **Photographer** Chad Ziemendorf



FIRST WESTERN BANK & TRUST Bismarck, North Dakota Pop: 72,777 Client First Western Bank & Trust Photographer Chad Ziemendorf



UND GORECKI ALUMNI CENTER University of North Dakota Pop: 56,500

Client University of North Dakota Alumni Foundation Photographer Lonnie Laffen Dana Wheelock

WATFORD CITY EVENT CENTER & HIGH SCHOOL
 Watford City, North Dakota
 Pop: 6,912
 Client McKenzie County School District #1

 City of Watford City

 Photographer Lonnie Laffen

 Chad Ziemendorf

**THEODORE ROOSEVELT PRESIDENTIAL LIBRARY** Medora, North Dakota Pop: 134

**Client** Theodore Roosevelt Presidential Library Foundation **Rendering** Snøhetta



KING'S WALK CLUBHOUSE Grand Forks, North Dakota Pop: 56,500 Client Grand Forks Park District

Photographer Lonnie Laffen



FARMHOUSE BISTRO & BAR Spearfish, South Dakota Pop: 11,547

Client Meredith Pangburn Photographer Chad Ziemendorf







# SECTION 3 | EXHIBIT 1 GENERATING MEASURABLE DESIGN EXCELLENCE

Michelle has helped shape the built environment of America's northern-most flyover states with award-winning design work, including first-of-its-kind sustainable strategies and national project-type expertise that has served as a great source of civic pride for its populace. Collectively, this work has had a broad and rippling effect, **building patrons for architecture and setting new precedents for design excellence across the upper rural Midwest**.

**CHALLENGE:** Growing the demand for design excellence for a clientele not predisposed to hiring architects

**ROLE:** As project designer and organizational leader, Michelle informed the firm's design language and trajectory

**OUTCOME:** 53 AIA design awards in Michelle's twodecade tenure

Design in rural America can prove tricky, where humble and unassuming Mid-westerners often want their buildings to be nice, but "not TOO nice." A frugal, conservative, and resourceful constituency, there is some truth to this "just good enough" approach that challenged Michelle to expand and elevate outcomes for a clientele not predisposed to hiring architects. Michelle did this by delivering commonsense solutions that were pragmatic and cost-effective, but also uplifting – inspiring entire communities and positively impacting current stakeholders as well as future generations. JLG has achieved ground-breaking results in elevating the quality of and demand for design excellence. Under her leadership the work has been exceptional and consistent, and has earned the firm, on average, 2.5 AIA design awards per year for the past 21 years. (Figure 1)

#### **EXALT THE FAMILIAR**

Informed by the Great Plains' rural vernacular, the body of work developed under Michelle's leadership transformed into a contemporary aesthetic, referencing the forms, materials, fenestrations, and craftsmanship familiar to rural audiences, then elevating that example with subtle shifts in massing, detailing, modern materiality, and construction techniques. **King's Walk Clubhouse** (Exhibit 4), located on an Arnold Palmer designed prairie links-style course in North Dakota, is a contemporary public building that is decidedly influenced by the area's rural farmhouses. While modern materials and methods elevate the building's performance, crafted work is kept alive with a hand-laid stone fireplace and exterior walls.

Located within the Theodore Roosevelt National Park near Medora, ND, the **Chateau de Mores Interpretive Center** succeeds in paying homage to the original historic home of the Marquis de Mores and his wife Medora. The design is a modern interpretation of traditional Western North Dakota forms, materials, and detailing. (Figure 2)

In the vast open landscape along I-90, the Homestead Rest Area and Visitor Center exhibits a powerful Midwestern blend of rural gable forms, modern floor-to-ceiling glass, and contrasting palettes of finished and rough-cut local stone. This wayside attraction is visited by hundreds of thousands of travelers every year, creating a vivid memory of architecture past and present in South Dakota. (Figure 3)

#### **ESTABLISH A NEW PRECEDENT**

As the firm's practice expanded across the upper Midwest, Michelle and her team designed **distinctly modern public buildings that transformed the landscape of the region**.

Michelle has shaped the firm's approach to conventionally prominent public buildings with a language that is both contextual and modern. Illustrative projects include the



AIA ND Awards 2000-2021



Chateau De Mores Interpretive Center Medora, ND; pop: 138



Homestead Visitor Center Junction City, SD; pop: 1,963

Ward County Office Building, where Indiana limestone cladding references the existing historic courthouse while its strong geometries reflect a more current aesthetic; the Dunn County Courthouse, where a common material palette is elevated with modern form, pattern, and fenestrations to embrace the character of Western North Dakota's Badland bluffs; and the replacement South Main Fire Station which eschewed traditional precedent in favor of a modernist idiom that connects to its history via a glass box gallery featuring one of their antique fire trucks. (Figure 4) (Figure 5) (Figure 6)

Under Michelle's leadership, JLG Architects has taken an ambitious stance on elevating the everyday, redefining civic architecture to include not just traditionally conceived public buildings, but a broad category of facilities usually considered as no-frills industrial complexes – refocusing them as places that effectively support the welfare of its inhabitants and contribute to a community's architectural character. The Williams County Highway Complex, the Cities Area Transit (CAT) facility, and the Otsego Water Treatment Plant are examples of projects that JLG has elevated from industrial warehouses of equipment, to architecturally significant endeavors that put people first – welcoming, bright, and vibrant spaces that focus on wellbeing. (Figure 7) (Figure 8) (Figure 9)

#### **BRING ARCHITECTURE TO MAIN STREET**

Michelle's leadership **created patrons of architecture on "Main Street"** by replacing preconceived notions of utility with structures that serve their purposes with firmness, commodity, and delight. Reconsidering ROI, Michelle articulated a business case for design in terms of brand elevation, market differentiation, and employee recruiting and retention.

With a glass box showroom facing the public realm, **Ironhide Equipment** dealership's modern design approach incorporates corrugated steel siding familiar to the farmers and ranchers who are the company's primary patrons. (Figure 10)

For North Dakota-based **ACME Tools**, JLG crafted an architectural store concept that helped launch the

company's geographic expansion and make them a recognizable brand across the region. The exterior facade was designed to highlight the efficacy of the company's tools with exposed industrial connections. (Figure 11)

Desperate to recruit and retain talented engineers to Western North Dakota, **Highlands Engineering** hired Michelle and her team to create a modern, healthy, collaborative work environment in the heart of the city's industrial park. Utilizing the profile and materiality of the neighboring pre-engineered metal buildings, additive and subtractive moves elevate the exterior while the interiors reflect a forward-moving corporate workplace. (Figure 12)

First International Bank and Trust in Rugby, ND, has become a regional landmark at the geographical center of North America. JLG emboldened agrarian shed forms with modern materiality, exposed wood structure, and extensive glazing to help this client enter the market by making a statement about their long-term commitment to serving this rural community. (Figure 13)

#### INTRODUCE INTEGRATED DESIGN PRINCIPLES

The farmers and ranchers of the rural Midwest are conservationists at their core, champions of resilient construction, and stewards of the land that has supported families and built community for generations. But these residents were reluctant to embrace "green design" as it has been presented in the past. Michelle reframed "sustainability" to align more directly with their deep-seated values, leading the firm's efforts to **introduce integrated design principles to a region wary of its cost and value**. In a climate known for its brutal winters, a no-nonsense approach that prioritized orientation, efficiency, envelope, local materials, and energy reduction found fertile ground, eventually cultivating favorable reception of programs like the LEED rating system and the AIA Framework for Design Excellence.

JLG has designed 18 LEED certified projects and eight B3 projects (Minnesota's sustainable design program for public buildings), including North Dakota's first and currently only LEED BD+C: New Construction Platinum building, the Gorecki Alumni Center (Exhibit 8) at



Ward County Office Building Minot, ND; pop: 48,261



Dunn County Courthouse Manning, ND; pop: 70

**FIGURE 7** 



South Main Fire Station

Brookings, SD; pop: 24,108



Williams County Highway Complex Williston, ND; pop: 27,250



Cities Area Transit Grand Forks, ND; pop: 56,500



Ostego Water Treatment Plant Otsego, MN; pop: 16,763



Ironhide Equipment Devils Lake, ND; pop: 7,344



Highlands Engineering Dickinson, ND; pop: 22,882



ACME Tools Duluth Duluth, MN; pop: 85,915

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FIGURE 13

First International Bank and Trust Rugby, ND; pop: 2,724 the University of North Dakota, as well as the State of Minnesota's first B3 beta project, the **Thief River Falls Joint Operations Facility**. (Figure 14)

The headquarters for the Mountrail-Williams Electric Cooperative, which enjoys a 39% reduction in energy cost utilizing a geo-thermal well field, and Black Gold Farms, which is set in the heart of a potato field and uses wood reclaimed from the company's original family farm, are examples of Midwestern rural office buildings that have achieved LEED Gold certification with JLG's guidance. (Figure 15) (Figure 16)

Actively engaged signatories of the AIA 2030 Commitment, Michelle has led the firm's uncompromising efforts to fully adopt the AIA Framework for Design Excellence as its integrated design methodology. JLG provides leadership on the AIA Large Firm Roundtable's Sustainability Committee, co-authoring the "Playbook for Sustainability," and speaking nationally on building sustainability into practice, including the AIA National Convention presentation, "Becoming the Business You Want to Be: Tips for Building an Exceptional, Sustainable Practice." JLG was recently awarded the 2021 CSI National Environmental Stewardship Award, which recognizes innovations in promoting environmental awareness, practicing sustainability in a prominent manner, and educating and mentoring on the advantages of designing for sustainability.

#### CONVEY ACCESS TO GLOBAL EXPERTISE

Michelle led the firm's **transition to a vertical marketled strategy** where studios focused on higher education, healthcare, K12, sports, civic, and community-based clients provide both first-hand access to national subject-matter expertise and also national advocacy for the unique issues facing this region, like access to rural healthcare.

With the region experiencing a significant shortage in all healthcare-related fields, the State authorized North Dakota's only medical school to replace its aging facility in order to: increase enrollment, attract and retain top-tier faculty and staff, encourage inter-professional collaboration, co-locate all health sciences, and retain more in-state graduates. A collaborative effort between JLG's higher ed and healthcare studios, along with national experts in medical education (P+W and Steinberg Hart), JLG helped the UND School of Medicine and Health Sciences (SMHS) realize their vision to improve population health on the Northern Plains by designing a state-of-the-art facility for the development of rural health professionals. In 2021, UND SMHS saw an 81% increase in applicants, which outpaces the increases seen at most other American medical schools, and created the world's first Department of Indigenous Health. (Figure 17)

On the Dakota State University campus in Madison, SD, JLG partnered with a national data security consultant (AECOM) to design a first-of-its-kind academic building that combines all facets of cybersecurity research on a university campus. The **DSU Madison Cyberlabs** structure consists of two primary components: a glass shell that provides a daylightfilled collaborative work environment for researchers, and a pre-cast concrete box that houses the Cyclops Lab – a secure environment for DSU faculty, students, and researchers to conduct research and development for public and private partners. The building provides a transparent welcome to students at this gateway to the campus and utilizes a creative data punch card motif to highlight the unique characteristics of the building's primary material palette of glass, metal, and steel. (Figure 18)

By growing a firm in both size and capability, Michelle's efforts have made JLG a preferred partner to national and international consultants and associates, who make

the firm their first call when opportunities emerge. At the **Theodore Roosevelt Presidential Library** (Exhibit 10) in Medora, ND, the company's experience, relationships, bench-strength, and integrated design capabilities secured the trust of global design firm Snøhetta in executing their competition-winning vision.





Mountrail-Williams Electric Williston, ND pop; 27,250



TRF Joint Operations Facility

Thief River Falls, MN; pop: 8,790

Black Gold Farms Grand Forks, ND; pop: 56,500 FIGURE 17 School of Medicine Grand Forks, ND; pop: 56,500



DSU Madison Cyberlabs Madison, SD; pop: 7,261

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1. I have personal knowledge that the nominee was largely responsible for the exhibit listed here.

Joel Davy, FAIA | JLG Architects | Former Partner

EXHIBIT 1 | GENERATING MEASURABLE DESIGN EXCELLENCE

# EXHIBIT 2 Cultivating regional talent

Michelle grew up in Towner, ND (pop: 592), spending her formative years in a rural region where the profession of architecture was nearly non-existent. It wasn't until a chance encounter in a college humanities course, studying the history of architecture, that she found her way to a career in architecture. Determined to help future generations of aspiring architects better connect the dots, Michelle laid the groundwork to increase the visibility and viability of this profession by building a thriving, sustainable practice that would infuse the rural Midwest with local examples of design excellence. She deliberately drew attention to architecture as an accessible and viable career, and created limitless professional opportunities to **cultivate top talent in a traditionally under-represented geography** – effectively mitigating the unbridled outmigration of high-potential graduates.

**CHALLENGE:** Developing and retaining architectural professionals in the rural Midwest

**ROLE:** As COO and CEO, Michelle constructed engagement programs that broadened exposure to advance the value proposition of the profession

**OUTCOME:** 98% of the company's employment base, including over 70 emerging and licensed architectural professionals from communities across ND, SD, and MN

To grow the demand for design excellence in the rural, upper Midwest, it was necessary to broaden the reach of the work, which required an extension of the firm's leadership. While there is no shortage of talent in the heartland, the region struggled to cultivate and retain architects, resulting in a geography traditionally underrepresented by this profession. Add to this the challenge of persuading experienced talent to relocate to rural North Dakota, South Dakota, and Minnesota, Michelle recognized that the firm needed an innovative solution to this barrier: **home-grown leadership.** 

To grow her firm, Michelle countered this obstacle with a deliberate, long-term plan to steer the region's youth toward a career in architecture; proving to college graduates that they didn't need to leave the state to find unlimited opportunity. She accomplished this by elevating engagement through signature project work, introducing K12 students to a career in architecture with creative programming, forging stronger relationships between post-secondary academia and the profession, and pioneering a legacy architectural practice that offers world-class opportunity – awardwinning design work, professional advancement, and ownership – on the northern Great Plains.



JLG Primary Geographies

#### COMMUNITY ENGAGEMENT

As the firm expanded its reach and influence under Michelle's leadership, populations as small as 134 swelled with pride as their communities were honored with AIA design awards. These awards recognized the ordinary places their residents – including young, aspiring architects – use every day.

In addition to the firm's contracted design work, Michelle improved visibility of and access to architectural services with a comprehensive program that promotes pro bono services and community volunteerism within the organization.

- "JLG Gives Back" includes three primary components:
- Employee-Owner Volunteerism Recognition Program that recognizes JLGers who donate their time and talents to not-for-profit and community-based organizations
- Community Truss that pledges 1% of JLG's budgeted billable hours to pro bono work for, or in service to, not-for-profit and community-based organizations
- Studio Engagement Program that channels resources towards strategic community engagement and volunteerism

For **Trinity Youth Camp**, JLG authored a vision document that the organization used to articulate a long-term path for facilities and fundraising. (Figure: 19)



Trinity Youth Camp Rolla, ND; pop: 1,299

JLG's pro bono services for the Al Palmer Visitor Center at Veterans Memorial Park resulted in an award-winning building that honors our country's enlisted. (Section 2, page 6)

A library on wheels, the Little Red Reading Bus provides children access to a large variety of books, decreases summer reading loss, and promotes the love of reading. JLG donated design and construction services to bring this vision to life for both the Grand Forks and Fargo Public School Districts. (Figure 20)

Since initiating JLG Gives Back in 2011, the company has advanced the awareness and value of architectural services by donating over 4,000 hours in pro bono services and over \$2M in financial and resource support to not-forprofit and community-based organizations.

#### VOCATIONAL PROGRAMMING

Using these local projects and community engagement to draw attention to the power of design excellence, Michelle and her team nurtured a vocational interest among the region's youth by initiating a K12 program that introduces students in those communities to a career in architecture. The program offers a range of experiences:

- Pre-K story-time readings of "Paper Hats", a children's book the firm published about becoming an architect (Figure 21)
- JLG Young Architects, where the company's emerging professionals work alongside elementary school students to imagine the "coolest city," or model a dwelling for the disregarded "fourth little pig," or other creative endeavors that flex design thinking (Figure 22)
- · "Legos, Pillow Forts, and Cool Glasses: Designing a Career in Architecture," a booklet the firm crafted for facilitated conversations with middle school and high school students to explore and demystify the opportunities of this profession (Figure 23)

#### UNIVERSITY RELATIONS

Home-grown leadership requires recruitment of top talent at the very earliest stages of their careers, and so Michelle originated a robust university relations program that is a key component of the company's growth strategy. Before 2016, North Dakota State University (NDSU) in Fargo, ND,

was the only accredited school of Architecture in JLG's primary service area (South Dakota State University's program received accreditation in 2016). Having laid the groundwork for increasing interest in architecture as a profession at the community level, Michelle focused her attentions and company resources towards elevating NDSU's architecture program and forging an indelible bond by:

- Building stronger ties and greater alignment between the program and the profession by maintaining a continual and active presence on the NDSU Department of Architecture and Landscape Architecture Alumni Advisory Board; Michelle served on the Board from 2010 to 2019, including a six-year term as Vice Chair, Chair, and Past Chair, as well as leadership on the Industry Relations Subcommittee, and JLG has had representation on the board since its inception
- Creating, financially sponsoring, supporting, and jurying the department's annual JLG Capstone Prize, which recognizes design excellence in the final undergraduate architecture studio project with a scholarship award and internship opportunity (Figure 24)
- Conveying access to experience and expertise through adjunct professorships, guest lectures, and studio jurors
- With a playful nod to the school colors, hosting an annual "Green (and Gold) Lecture and Tour" of the company's regional LEED-accredited projects
- Hosting workshops and events such as Visual Storytelling for Archviz, Revit stair modeling, 3DS MAX rendering courses, project critiques, and portfolio review sessions to provide extra-curricular opportunities for training and development
- Financially supporting and actively engaging with NDSU's AIAS chapter, including an annual Firm Crawl, the Beaux Arts Ball, and numerous fundraising events (Figure 25)
- Building a robust student internship program that has historically employed the top 10% of NDSU's fourth and fifth-year students each year

As JLG grew, so did its university relations program - the model Michelle built at NDSU is now replicated at South

Dakota State University's newly-accredited program, and has expanded to Minneapolis through her participation in the University of Minnesota's mentorship program and the Dunwoody School of Design Program Advisory Committee.



Little Red Reading Bus

Paper Hats Book



JLG Young Architects



Designing a Career in Architecture



JLG Capstone Prize

NDSU AIAS Firm Crawl



#### JLG DNA

JLGdna (Developing New Architects) was born in 2012 to incentivize students to stay in this part of the country after graduation. By committing to their development on an **expedited path to licensure and leadership**, Michelle opened the door to unlimited professional opportunity in a sustainably growing firm. The strategy was to hire cream of the crop talent from the region's universities, bring them together while they completed their AXP (Architectural Experience Program), and offer focused supplemental training to prepare them on a fast-track to leadership across the JLG network. This customized program promotes their development in:

- Building a solid foundation in the fundamentals of building science and technology to increase professional competency and confidence
- Learning the JLG tools, processes, and standards for project delivery to ensure quality, consistency, efficiency, and predictability of good habits across the company's multiple offices
- Engaging in and contributing to JLG's unique firm culture to assure that it is preserved as the organization grows
- Developing strong peer relationships that help keep the company culturally connected as the company expands
- Preparing for successful completion of AXP and the ARE (Architectural Registration Exam)

The investment was not insignificant, but the returns have been exponential:

• Leadership Development: Participants in the program have, on average, secured professional licensure in 4.3 years, which shaves off almost two years from the national average of 6.1 years. Since the program was initiated, the company has grown by over 300% from 41 to over 150 today and has enjoyed a firm-wide retention rate of over 92% (Figure 26)

- Cultural Connection: The program has built strong peer bonds across the JLG network as the company has grown and has been a crucial component of the firm's seamless shift to a "work from anywhere" virtual infrastructure
- Brand-building and Recruiting: The program is now selfperpetuating – a strong recruiting program was needed to fuel JLGdna, but now the success of JLGdna has become a draw for top talent who are increasingly seeking firms committed to their professional growth and success

JLG has been recognized nationally for innovation in mentorship and development with numerous Best Place to Work awards, a feature in the book "Driving Midsized Growth: People" by Robert Sher, and, in 2019, the AIA North Central States Region's first Emerging Professional Friendly Firm Award.

Michelle has been a staunch advocate for emerging professionals, serving as the State of North Dakota's IDP Coordinator from 1997-2002, formally and informally mentoring dozens of talented graduates over the course of her career, and speaking on leadership development at community, university, and industry events, including the 2019 AIA National Women's Leadership Summit.



JLG'S DNA Program

**66** To sustain our firms, our industry, and our communities, we can't just hope that we get lucky. We need to actively seek out those who are born with this special DNA and give some context to their natural intuitions so they understand that a love of Legos, pillow forts, and re-arranging rooms can signal a vocation — an amazing, fulfilling, and important vocation. We need to make sure that this profession is an accessible and viable career option to the best and brightest talent, wherever they're from, and that it remains accessible and viable throughout their careers. Our own futures depend on it. **9** 

Michelle Mongeon Allen, AIA Minnesota Member Congress 2015



Leadership Development Graphic

2. I have personal knowledge that the nominee was largely responsible for the exhibit listed here.

Jim Galloway, AIA | JLG Architects | Partner and JLG Board of Directors

EXHIBIT 2 | CULTIVATING REGIONAL TALENT

# EXHIBIT 3 BUILDING PROFESSIONAL OPPORTUNITY

To generate consistent, sustainable, measurable design excellence in the rural, upper Midwest, Michelle built a legacy architectural practice that provides world-class opportunity on the northern Great Plains. In her roles as Managing Partner, COO, and CEO, Michelle was at the helm of the company's growth, pioneering the infrastructure, charting the course from a small, local partnership to a 150-person, 100% employee-owned, high-performance organization spanning 11 geographic markets, and **cultivating unlimited professional opportunity for the region's current, emerging, and future architects.** 

**CHALLENGE:** Build a legacy architectural practice that offers world-class opportunity on the northern Great Plains

**ROLE:** In her roles as Managing Partner, COO, and CEO, Michelle was at the helm of the company's growth

**OUTCOME:** 150-person, 100% employee-owned, high-performance organization spanning 11 geographic markets

Under Michelle's leadership, JLG's reputation for design among new graduates in the region was unmatched. But in a geography where the landscape of practice was comprised primarily of single-generation sole-practitioners, Michelle knew that design excellence alone would not be enough to prevent architectural wanderlust; she understood that the only way to retain great talent was to provide them great opportunity. To break this mold, Michelle led JLG Architects on an uncharted course to build a **legacy architectural practice that offers world-class opportunity – design excellence, professional advancement, ownership, and wealth creation – on the northern Great Plains.** 

#### **INFRASTRUCTURE FOR GROWTH**

In 2000, Michelle joined JLG Architects, a 12-person, twopartner practice located in Grand Forks, ND. Two years later, she opened the firm's first office outside its flagship market. Without growth, there is no opportunity, and this move opened the door by expanding JLG's reach, creating geographic options for talent, and establishing a sustainable expansion and operating model. Under Michelle's leadership, the company embraced a "one-firm model," which mitigated the primary challenges of mid-size, design-oriented firms: straddling the line between small, local studios that compete on price and relationships, and large corporate offices that bring the benefit of resources and reputation. The matrix structure addresses three primary functions:

- Accountability: Practice studio vertical markets reflect direct project-team-based accountability (direct reporting) while management's accountability for support and innovation across the firm is represented on the horizontal (direct supporting)
- Scalability: As the firm grows, the model accommodates expansion in roles, leadership, and studio structure

• **Opportunity:** Everyone in the firm can find themselves on this chart and can visualize career paths by embracing JLG's definition of opportunity: "Opportunity emerges when an individual's skills, passions, interests, and goals are well-communicated, pursued with dedication, and strongly aligned with a company need."

As many companies today struggle to unwind geographic profit centers, JLG's structure has been a model to colleagues interested in exploring alternative organizational structures, sharing via participation in PSMJ's Branch Optimization Roundtable, AIA MN Annual Conference, AIA MN Council of Firms, AE Advisors and dozens of oneon-one conversations. (Figure 27)





"One-Firm" Operational Org Structure

With this company structure in place. Michelle and her team were able to craft an offering that afforded both local presence and national talent resources to clients and communities, catalyzing a period of revolutionary growth for the company. With this growth came demands for enterprise infrastructure to ensure that the company's culture, brand, and reputation for design excellence remained unified and continued to grow in alignment with its vision and values. As early as 2007, Michelle oversaw construction of the firm's operating system, including:

- Adoption of open-book financial management
- Professional project management implementation and training
- · Systematized tools, processes, and standards to ensure brand quality, consistency, efficiency, and predictability of good habits across the company's expanding footprint
- Innovative HR programs for recruitment, onboarding, training, and development to generate more effective recruiting outcomes, to improve cross-geography teaming, to better integrate all employees, and to mitigate cultural disconnects (JLGdna, robust virtual onboarding, PM Summit training for Project Managers, Principal Bootcamp, etc.)
- A technology backbone that would make JLG a 100% virtual office structure, a decade before the COVID-19 pandemic forced that issue onto the profession
- The initial makings of what is now JLG's enterprise management team
- Prioritizing of and resource allocation to support JLG's unique firm culture, including an annual State of the Firm company-wide address and event, and "JLG Rocks!" - a raucous celebration that includes a street dance open to the host-office community
- · Strategic planning to ensure we preserve our unique culture, vision, and core values while we simultaneously stimulate the change necessary for growth

What started as a traditional partnership model took a dramatic turn in 2007 when Michelle and her three partners established a vision of "legacy" for JLG. It was readily apparent that this visionary endeavor would need to include a strategy for internal ownership transition - because in this profession, "partnership" is the pinnacle of professional and financial achievement.

**66** ... "hope is not a strategy." At JLG, strategic planning has provided our organization a vision and course for our future; but perhaps more importantly, it has been a vehicle for engagement and alignment across our employee-owned company. In uncertain times, strategic planning offers a compelling return on investment - alignment, agility, confidence, and resilience.

Michelle Mongeon Allen, "Strategic Planning in Times of Turbulence," multiple publications 2020

To lay the groundwork, Michelle infused a culture of ownership across the firm, implementing strategic planning, open-book financial management, communications protocols, profit sharing, and an aggressive retirement matching program. Coupled with leadership opportunity across JLG's expanding footprint, employees were rewarded with meaningful career paths, real engagement in the company, and financial prosperity. In 2014, Michelle helped guide JLG's transformation as one of the first Great Plains architecture practices to establish an ESOP for 100%, fully manifesting the goal of internal ownership transition and generating a vehicle for wealth creation previously reserved for only the highest levels of organizational leadership. (Figure 28)

# SHAREHOLDER COMPANY: JI G ABCHITECTS ESOP PARTICIPANTS BOARD COMMITTEES SRD PAR Alerus F governance & nominating ent (including development) when eligibility requirements are me FIGURE 28

**ESOP** Organization Structure

Employee-ownership may be a unique model for professional service firms in the rural, upper Midwest, but it resonates with this population whose ethic is attributed to the region's deep agricultural roots and has become a differentiator for JLG in the marketplace. These roots include a 100-year history of rural utility and agricultural member-owned cooperatives created to provide service and market access to areas of rural America that investorowned companies refused to serve due to cost concerns.

It requires decisions made in the best interest of its participants, and it demands sustainable growth. At JLG, this underscores the firm's core belief that **delivering** design excellence and being a well-run business are necessarily interdependent, not mutually exclusive.

To build a legacy architectural practice that offers worldclass opportunity, JLG's ESOP is a vehicle for professional growth as well as wealth creation. Sixty percent of JLG employees are 100% financially vested in the plan, and under Michelle's leadership, the company's share value has increased 1,360% since the ownership transition in 2014, for a compound annual growth rate of 56%. In addition to the benefit of a gifted share in the company, JLG retains an aggressive 100% match on 401K contributions, up to 6%. (Figure 29)

Michelle speaks regionally and nationally on the topic of , including AIA MN Council of Firms, the Minnesota/Dakotas Chapter of the ESOP Association, and the National Center for employee-ownership.



### **HIGH-PERFORMANCE OUTCOMES**

Michelle has led the construction of a high-performance design firm that delivers across the company's pronounced triple bottom line: employees who thrive, clients that are raving fans, and a company that grows sustainably. (Figure 30)

Commitment to the sustainable growth of the organization necessitates commitment to the professional growth of the firm's talent. In addition to JLGdna, role-based training, and continuing education benefits at JLG, Michelle authored **JLG Horizon**, a structure for navigating career journeys within the company. To counter the current FOMO (fear of missing out) paralysis, Michelle eschews traditional career mapping in favor of a more agile vision. This agile approach is illustrated by a distant horizon which changes over time as individuals make progress towards their goal. This program has helped the company's emerging professionals **take ownership of and decisive action in their professional development, contributing to JLG's strategy of "homegrown leadership," and contributing to a healthy 92% average employee retention rate. (Figure 31)** 

Michelle has leveraged the unique characteristics of a midsize firm, the agility of a small company, and the resources of a large company — introducing frontline professional initiatives that advance outcomes for our clients and achieve industry-leading results:

- Innovation in mentoring and development
  - 87% of eligible architects (accredited degree + completion of AXP) are licensed (remaining 13% are within 8 years of graduation and are actively pursuing licensure)
  - 60 licensed architects
  - 27% of licensed architects are female (compared to 17% nationally)
- Adoption of the AIA Framework for Design Excellence as the company's integrated design methodology
- 3. I have personal knowledge that the nominee was largely responsible for the exhibit listed here.

Dan Miller, AIA | JLG Architects | President/Chair of the Board of Directors

- Co-author of the LFRT's "Sustainability Playbook"
- Recipient of the 2021 Environmental Stewardship Award – National Level
- Signatory to the AIA 2030 Commitment
- Three years of reporting completed 18 months ahead of schedule
- Over 300 projects being tracked
- Portfolio energy reduction at 55%, exceeding the national average of 51%
- Culture of employee engagement
- 2021 employee engagement survey with 86% overall approval rating and 95% executive leadership approval
- Great Place to Work Certified
- JUST Label registration, which has been submitted and is pending final approval

Under unique client and talent market conditions, Michelle has pioneered practice innovation that generates measurable design excellence within small communities and yields organizational results that create exceptional opportunity for current, emerging, and future generations of architects. (Figure 32)





# FIGURE 31



JLG Milestone and Revenue Chart

EXHIBIT 3 | EXPANDING OPPORTUNITY

# SECTION 3 | EXHIBIT 4 KING'S WALK CLUBHOUSE GRAND FORKS, NORTH DAKOTA

King's Walk Clubhouse is an agrarian design that uplifts its prairie surroundings and establishes a new precedent in rural design — offering a deeper sense of place and shelter within a harsh, challenging climate. With the use of familiar, vernacular forms and materials, the clubhouse is now a beacon reminiscent of traditional farmsteads and barn structures that represent the heart and soul of the region.

### ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2001 ROLE OF NOMINEE Project Architect and Lead Designer AWARDS @ AIA North Dakota, Design Award





# THE CHALLENGES

The King's Walk site, encompassing a prairie links-style course, had virtually no contours, exposing the building and guests to the region's harshest elements. Michelle's team was faced with the immediate challenge of creating a sense of place and shelter within a windswept setting, while advising a design path that would exalt the familiar. The client requested a structure "like their other buildings," so Michelle needed to meet the challenge and push past preconception.

# THE ROLE

Michelle recognized the opportunity to challenge their expectations, exalt the familiar, and transform the traditional landscape. She led the client to embrace a rural vernacular parti. This included successfully convincing the client to install a red roof – creating drama against the open prairie – in lieu of the expected green. She created a scaled model at the building site that fully demonstrated the more dynamic impact of bold and unexpected choices.

Despite earlier reluctance, the client readily embraced the modern agrarian concept, allowing Michelle's team to design a building devised of varying forms, capturing the character of an original farmhouse with structures added as families grew. Collectively, these forms served to protect against the harsh weather of the open North Dakota landscape and provided for a wind-sheltered patio and dining area.

# THE OUTCOMES

Michelle's design exalts the familiar agrarian influence with architectural intention, accentuating the landscape's native



grasses and rolling knolls to capture and uplift the essence of the prairie. By redefining preconceived notions of rural design, the clubhouse has since experienced enormous popularity in all four seasons; serving golfers, dining visitors, family gatherings, and special events. Pushing past the boundaries of traditional Midwestern palettes, Michelle demonstrated how a conservative budget and bold choices can lead to a transformational environment, generating impact far beyond its walls.

- The design expresses a regional agricultural sense of place with references such as split-stone walls, steep and shingled roofs, and divided window lites
- The clean white lap siding, simple roof planes, and large windows tie to the prairie-style course, coming together to create a clubhouse visible from any place on the links
- Four eight-foot square windows express the scale of traditional barn doors
- The extended canopies add shelter to building entrances, while their wooden brackets and "visor" roofs evoke traditional hayloft access doors
- The interior is rich in daylight, provides a soaring split stone fireplace for year-round warmth

I have personal knowledge that the nominee was largely responsible for the design of the exhibit listed here.

Brian Westlund, Former Park Board President Grand Forks Park District | Client

# SECTION 3 | EXHIBIT 5 FARMHOUSE BISTRO & BAR SPEARFISH, SOUTH DAKOTA

Catering to a small community, Farmhouse Bistro brings raw architectural design, with an unexpected twist of refinement that redefines the familiar. The extraordinary structure establishes a new precedent in rural design, offering enhanced gathering experiences that celebrate Spearfish Creek's unique landscape and local materials — drawing visitors with a skeletal pergola inspired by the region's agrarian structures.

ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2019 ROLE OF NOMINEE CEO, Acting Director of Design AWARDS @ AIA South Dakota, Merit Award @ AIA South Dakota, People's Choice Award





# THE CHALLENGES

The Bistro needed to create a farmhouse domestic sense of scale and welcome, while also meeting modern accessibility needs and restaurant codes and standards. The owner requested a variety of indoor and outdoor dining environments that could accommodate groups large and small. This required skillful solutions for transitions and circulation, all completed for a budget that was considered "farmhouse frugal." Michelle needed to advise a cost-effective design solution that would push the boundaries of rural design, rippling outward to create a destination that would draw visitors from around the region.

# THE ROLE

Michelle's early work set the culture of design at JLG to respect the region, often tying into local vernacular, to incorporate the landscape and utilize familiar materials that reflect those commonly seen in Midwestern rural communities. The Farmhouse Bistro was a prime opportunity to surprise, exalt, and elevate a rural region that would benefit from a more impactful solution. Michelle worked side-by-side with the project team led by JLG's former Director of Design to push forward efficient design solutions that would give the community a more dynamic destination that would draw patrons from around the region.

# THE OUTCOMES

With roots in the rural Midwest, Michelle understood the value of an impactful approach for both the Bistro and the community. With a population of just over 11,000, the success of the Farmhouse Bistro & Bar weighed heavily on its ability to become a destination that would attract patrons from both Spearfish and throughout the entire region. JLG exalted the familiar by elevating regional agrarian forms, local materials, and artifacts that supported and connected



the unexpected element of a skeletal barn; creating an extraordinary outdoor destination patrons won't find anywhere else.

- The Farmhouse Bistro & Bar" is an intriguing, familiar, and unexpectedly refined destination with six different indoor and outdoor dining environments that will keep patrons returning
- Using the landscape as inspiration, the Bistro unites the community, boosts the local economy, and celebrates Spearfish Creek's unique beauty
- The skeletal barn form plays to the rich history of the region's deteriorating agrarian structures, while functioning as a pergola and creating an unforgettable outdoor dining experience.
- The intimate mezzanine level offers private dining with floor-to-ceiling glass and panoramic views embracing the valley and Spearfish Creek
- An outdoor deck provides a sense of enclosure, connecting to the skeletal "barn" and providing another environment for optimal views
- A public pathway connects the site to the opposite side of Spearfish Creek where JLG preserved and displayed authentic farm artifacts such as a plow, metal feed bin, and large milk containers
- To reflect the natural landscape and accentuate the architectural forms, JLG planted aspen trees, chosen for their light and lacey texture

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

Jeff Steiner, AIA | JLG Architects | Former Director of Design

# SECTION 3 | EXHIBIT 6 GRAND FORKS REGIONAL WATER TREATMENT PLANT GRAND FORKS, NORTH DAKOTA

GFRWTP transformed traditional, industrial design and leveraged the opportunity to create a more vibrant civic presence that elevates its function and the surrounding community. Its design supports a more efficient hybrid technology, infrastructure for future growth, fosters employee wellness, and inspires the pursuit of regional education in resource stewardship.

ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2020 ROLE OF NOMINEE CEO, Acting Director of Design AWARDS @ AIA North Dakota, Honor Award Sherwin-Williams Water and Wastewater Impact Award





# THE CHALLENGES

The flood of 1997 ravaged the city of Grand Forks, ND, leaving a path of destruction and flood-damaged structures, including the City's water treatment plant which was in close proximity to the river. In the aftermath of disaster, city administrators and plant operators spent two decades trying to sustain the damaged structure, but ultimately knew it was time for a more permanent and efficient solution. AE2S's engineers recruited Michelle and the JLG team to design a facility to support new plant operations while addressing the City's growth concerns – specifically, the building's location, infrastructure, and long-term sustainability. The prior treatment plant was a windowless brick structure with an outdated working environment and inefficient treatment process. The building lacked access to natural daylighting, connection to community, amenities for its 24/7/365 occupants, and an operational plan to avoid future flooding and support future population growth.

# THE ROLE

Michelle's team worked closely with engineers, city administrators, and plant operators, collaborating on a plan to relocate a new plant outside of the flood plain, and present an exterior that would challenge industrial convention with a solution that is boldly modern and refined, housing a new hybrid water treatment process that uses both conventional technology and a state-of-the-art ultrafiltration membrane.

With Michelle's focus on redefining civic architecture, the building embraces a more vibrant, daylit work environment, better suited to the diverse needs of employees who work in a setting that's always in motion. The 216,000 sf footprint needed to accommodate three levels of heavy equipment, while providing daily use amenities for employees, and an inviting educational pathway for student tourgoers and community stakeholders.





#### THE OUTCOMES

Plant and City administrators achieved their goal of implementing a cleaner and more efficient hybrid water treatment system, while also an enjoying energized work environment, vibrant educational tours, and future (flood-proof) expansion. Instead of traditional, industrial design, JLG worked alongside the City to leverage the opportunity to redefine civic architecture, presenting a more dynamic structure that would enhance the City's new industrial park and inspire employee wellness.

- The new plant is designed with an optimized control room and panoramic view of the major water treatment areas, as well as a light and bright office environment with a workout room, sleep rooms, and locker rooms. The wellness-driven design also includes a training room with kitchen that doubles as a social/gathering space, and a balcony that provides secure outdoor access to fresh air and a gas grill.
- As a contribution to community and education, the racetrack-style tour path takes visitors on an engineering journey through the treatment process, designed with colorful supergraphics that offer a microscopic view of each step of the treatment process. Michelle's leadership and JLG's creative collaboration helped solidify the plant's community outreach, aimed at educating the region on environmental stewardship through efficiencies in water treatment and usage.
- Outside, the plant's striking exterior is concentrated on a cantilevered, weathering steel structure, predominantly highlighting the public spaces with expansive windows – a straightforward design that makes an architectural statement in an unorthodox setting. Michelle also led the team to a design incorporating subtle references to the water's origin, treatment process, and materials that are altered by water – including a river rock basin and cor-ten steel for natural corrosion resistance. Along the exterior concrete walls is heavy texture where the river water enters, then a transition to a lighter, less textured concrete – a design that signifies the treatment process from raw river water to pure drinking water.
- JLG also helped the administrators plan for the future of their growing city, creating a solution that could adapt and expand its footprint north and south. Today, the treatment plant runs nearly 14 million gallons of water through its system each day, but it is designed to accommodate 20 million. The Grand Forks Regional Water Treatment Plant became the largest building construction project in Grand Forks' history – successfully redefining civic architecture and providing a brighter 24/7/365 workplace environment that fosters community-shared personal, professional, and educational growth.

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

Todd Feland, City Administrator City of Grand Forks | Client



#### THE CHALLENGES

Bismarck is a regional rail hub, business center, and the Capitol of North Dakota, yet much of its downtown was separated by rail lines and distance from the Capitol buildings. With consideration of the surrounding landscape, the bank's design needed to act as a visual "gateway" between south Bismarck and downtown, helping to activate the street-level pedestrian traffic further out from the downtown core. The client wanted the building to be a reflection of Bismarck, as well as their own past, but ultimately desired to enrich the downtown area with a nod of what is to come. Simply put, it needed to set a new precedent for commercial architecture in downtown Bismarck, one that would connect once-fragmented neighborhoods, and offer a lasting influence on its surroundings.

#### THE ROLE

Michelle's passion for design solutions that build community and elevate the everyday is deeply ingrained into JLG's architectural sensibilities. This vision drove the team to elevate and engage the people of downtown Bismarck and the staff of First Western Bank, challenging the underwhelming commercial precedent on this downtown rail-adjacent site and creating a modern example of redevelopment on Main Street.

# SECTION 3 | EXHIBIT 7 FIRST WESTERN BANK & TRUST BISMARCK, NORTH DAKOTA

Inspired by a parti to reflect the past, present, and future of the client, while uniting Bismarck's segmented downtown — Michelle challenged expectations of traditional commercial architecture on Main Street. The Bank makes a bold and futuristic statement, yet responds to Midwestern sensibilities, setting a new precedent as a "gateway" between neighborhoods, once divided by the railway.

> ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2018 ROLE OF NOMINEE CEO AWARDS I AIA North Dakota, Merit Award











#### THE OUTCOMES

With discovery into past, present, and future, Michelle used local materiality and symbolic forms to celebrate First Western Bank and the City, setting a new precedent in Midwestern Main Street architecture. Using materials that complement nearby industrial and masonry structures, the bank's solid and vertical form help define downtown's railway corridor, creating a strong gateway and public greenspace on a formerly blighted site. High in the sky, the addition of a rooftop terrace and full kitchen, create an outdoor gathering space for neighborhoods to unite, and views to be captured – transforming an industrial area with dynamic architecture infused with Midwestern sensibility.

- The bank's exterior is clad with natural slate and blackened steel panels, a refined nod to the area's industrial roots
- The rooftop terrace is now a popular regional destination, offering a full kitchen and space for events, centered around skyline views of the University of Mary, the Cathedral of the Holy Spirit, and the Capitol
- Large expanses of glass and open floors draw natural light through the entire building. With public green space at its front door, the site design brings a serene park environment to one of downtown's busiest corners
- A glass two-story conference center on the second and third floor, reaches out over the public plaza to accentuate the main entry
- Wood laminated construction creates a tactile sense of warmth, both inside and out, and pays homage to the rail ties that laid the foundation of this Western North Dakota community

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

Jennifer Burke Jackson, AIA JLG Architects | Principal/Project Manager

# SECTION 3 | EXHIBIT 8 GORECKI ALUMNI CENTER UNIVERSITY OF NORTH DAKOTA

To create the first LEED Platinum building in North Dakota, Michelle challenged the University to support a living example of sustainable design, presenting a concept that would respect its history while embracing modern, ecological advancement. With seven years of stringent evaluation, wary donors now have verified proof of long-term performance — provoking radical change that has inspired both donors and students to be proactive in the transformation of our state.

> ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2012 ROLE OF NOMINEE COO of the Firm AWARDS @ AIA North Dakota, Merit Award American School & University Citation, Post-Secondary Category UC Berkley Center for the Built Environment Livable Building National Finalist





# THE CHALLENGES

After exploring sites for 12 years, the University of North Dakota (UND) commissioned Michelle and JLG to design their new alumni center. As the signature piece of a \$300 million capital campaign, the Center needed to serve as both a campus "front door" and an inspiration for donor support. The University was also considering a more sustainable design solution, but a potential rise in construction costs was a concern that would be difficult to communicate to donors. Another area of concern was the building's architectural style. Since its founding, UND's campus has been defined by a traditional red brick in a Collegiate Georgian/Gothic-Revival style. After JLG was selected, many wondered whether this historical precedent would continue with the Alumni Center – sparking debate over architectural approach.

# THE ROLE

JLG had the daring vision to make UND's Gorecki Alumni Center the first LEED Platinum Building in North Dakota in order to educate future generations on sustainability practices, as well as engage a new generation of younger, more sociallyconscious donors. Michelle helped to persuade the client that contemporary modernism would complement the existing campus and signal a bold connection to the future, and then guided the JLG team in crafting a solution that would literally and metaphorically change the landscape of the campus.







### THE OUTCOMES

Michelle's team forwarded a design that:

- Serves as a welcoming community destination and "front door" to the campus with a focus on indoor/ outdoor connectivity and student inclusivity
- Provides a timeless transition between the campus' traditional collegiate gothic style and the future focus of the nearby technology centers
- Employs a compact floor plan, presenting a 33% building footprint reduction which granted more space for landscaping, eliminated 15% of required parking, and reduced total cost of ownership
- Provides 100% of the building's heating and cooling via a highly efficient, first-of-its-kind ground source heat pump system that saves UND approximately \$38,000 in annual energy costs
- Enjoys a 54% energy use reduction, 38% water use reduction, and a corresponding C02 emission reduction, compared to standard buildings in climates like North Dakota
- Provides 25% more outside air exchange than typical buildings, using 60% less energy to do so, resulting in an average 15% higher productivity with fewer sick days
- Harvests natural light with floor-to-ceiling windows, reducing the need for artificial light by 16 percent; combined with exterior shading and vertical louvers, the trio reduces heat, interior glare, and solar gain in the summer, while utilizing the lower sun to heat the interior in the winter
- Gorecki Alumni Center has been identified as a top scorer in the Center for the Built Environment's (CBE) Occupant Indoor Environmental Quality Survey conducted in 2020, based on positive feedback from occupants; this qualifies the building as a finalist for CBE's Annual Livable Buildings Award, recognizing structures that exhibit exceptional performance in occupant satisfaction, resource efficiency, and overall design excellence

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

Tim O'Keefe, CEO UND Alumni Association & Foundation | Client

EXHIBIT 8 | UND GORECKI ALUMNI CENTER

# SECTION 3 | EXHIBIT 9 ROUGH RIDER CENTER & HIGH SCHOOL WATFORD CITY, NORTH DAKOTA

As a small town in Western North Dakota, Watford City needed a design solution to address their rapid population growth and overcrowded schools. JLG met the challenge by designing an innovative and sustainable facility that combined a community wellness and recreation center with a 21st Century collaborative learning environment.

ARCHITECT OF RECORD JLG Architects DESIGN FIRM JLG Architects COMPLETION DATE 2016 ROLE OF NOMINEE COO of the Firm AWARDS @ AIA North Dakota, Honor Award Trailblazer Award for Tourism Innovation





# THE CHALLENGES

Western North Dakota's oil boom created a surge of population growth from 2,000 to 7,000 in just three years – posing an array of new and urgent problems. The small town lacked the infrastructure and amenities to meet the needs of newcomers and existing families, and schools were overcrowded. While newcomers were arriving for quick income in the oil industry, local leaders discussed the need to present a community worthy of planting their roots, while also taking into consideration the potential instability of their growth. JLG was tasked with finding a cost-efficient solution to solve the City's growing needs, while bringing design excellence to a small community wary of change.

# THE ROLE

As Chief Operating Officer, Michelle directed the planning and project management of the JLG design team. In collaboration with JLG's CEO, she worked with civic leaders to embrace the region's population growth, promote design excellence, and focus on connecting the community with a destination where all are welcome. These ideas manifested a state-of-the-art community events center shared with a 21st century high school atop a western bluff – creating one of North Dakota's most innovative joint public facilities.







#### THE OUTCOMES

By combining a community wellness and recreation center with the high school, the Watford City campus adds up to a greater whole – redefining rural Main Street and presenting sustainable design excellence that has helped stabilize growth and solve school capacity issues. By fostering inclusivity through health and wellness, as well as life-long learning, arts, performance, and community gathering, the Rough Rider Center encourages newcomers to call this "small town" their new permanent home.

- As the regional oil industry waxes and wanes, the county's population has stabilized
- The new high school facilitates 21st Century collaborative learning environments and flexible spaces for future grade shifts and teaching approaches
- An open, light-filled concourse serves as an organizing "street" connecting all parts of the school
- The large, light-filled cafeteria is designed to serve the entire community, with flexible space for student dining, lectures, and community events – with minimal disruption
- A state-of-the-art theater at the heart of the school enhances access to the arts and community gathering
- The entire campus is designed to promote health and wellness with extensive day lighting to lift the mood of occupants all winter long

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

Brent Sanford, Lt. Governor State of North Dakota | Client

# SECTION 3 | EXHIBIT 10 THEODORE ROOSEVELT PRESIDENTIAL LIBRARY MEDORA, NORTH DAKOTA

The interpretation of the Presidential Library pays homage to the father of American Conservation, delicately carving out modern, sustainable architecture within the Badlands landscape and a historically significant site. With a breathtaking presence, the sweeping library mimics the rolling hills, capturing the 26th President's appetite for knowledge beyond the horizon, and safeguarding the artifacts and ephemera of his bold exploration of the Old West frontier.

ARCHITECT OF RECORD JLG Architects DESIGN FIRM Snøhetta COMPLETION DATE 2024-2025 ROLE OF NOMINEE CEO of the Architect of Record, Acting Director of Design







#### THE CHALLENGES

The state client requested an architecturally significant destination that would restore and savor the splendor of the Badlands through sustainable design. Medora, North Dakota, was the ideal location due to the strong relationship that Roosevelt developed with the area, starting with his first journey in 1883. Michelle was challenged with aligning JLG's team for expertise in a depth of fields – those with intimate knowledge of the landscape, immersive storytelling, global design, and Western North Dakota culture. Overcoming federal guidelines for new construction in a historic national park was challenging, but Congressional provisions allowed the sale of federal land, and Michelle ensured zoning and other land use requirements were met, with no loss of grazing. The goal was to make a visual and emotional connection with nature, but not compete with its dynamic.

#### THE ROLE

With Michelle at the helm, JLG entered a partnership as the Architect of Record with global design firm, Snøhetta. To advise the project, Snøhetta required proven, localized expertise with a depth of national leverage; stimulating JLG's broad range of experience, local relationships, and extensive talent pool. While JLG sourced forms and materials to fit contextually with the Badlands landscape, Michelle worked with Snøhetta, state, and federal agencies to elevate the project with historical research and cultural framework. Michelle also played an active role in helping the Foundation achieve their goals to interpret, celebrate, and animate the legacy of Roosevelt for a modern audience - adhering to three Pillar Principles that embody his core values: conservation, leadership, and citizenship. Upon completion, Michelle's firm will be spearheading the project's long-term commitment, poised to advance the Library's integrated design processes and ongoing community connection.

#### THE OUTCOMES

Championed as the "front door" to the state, TRPL is already exceeding expectations on project value alignment, integrated design, and long-term operations. Michelle is leading the charge to bring design excellence and conservation that will transform rural North Dakota's landscapes with a depth of local expertise, national leverage, and global design — embodying Roosevelt's values to think boldly, live passionately, dare greatly, and care deeply.

- TRPL is currently seeking full Living Building Challenge certification; going beyond the set standard with deep site ecology and a biophilic design that will lower the total cost of ownership; the structure will make more energy than it consumes, clean the air with net positive carbon, restore the ecology of the setting, achieve water balance, and renew water resources.
- With a sweeping architectural form that plays to the prairie, the Presidential Library is destined to empower exploration through interpretive exhibits, indoor and outdoor event spaces, academic spaces, and meditation areas; Michelle has created a partnership that connects history with cultural intimacy, national expertise, and global vision – presenting an alluring destination that lends new strength to the storytelling of Theodore Roosevelt as the author of his own life's adventures.

I have personal knowledge that the nominee's firm executed the project in the exhibit listed here.

#### Ed O'Keefe, CEO

Theodore Roosevelt Presidential Library Foundation Principal-in-Charge